



#OSEA2020

**24 - 26 NOVEMBER 2020**  
MARINA BAY SANDS®, SINGAPORE  
[www.osea-asia.com](http://www.osea-asia.com)

# FUELLING ASIA'S OIL & GAS INDUSTRY

**23<sup>RD</sup>  
EDITION**



Held alongside



Organiser





OSEA is gearing up for its 23<sup>rd</sup> edition in 2020 and set to strengthen its foothold as the largest and most established oil & gas event in Asia!

Taking place on 24–26 November 2020 at the Marina Bay Sands, Singapore, OSEA 2020 is backed by strong support from both the local and international oil & gas community. The event is set to reinforce its position as a holistic oil & gas business platform for trading, networking and launching of the latest products and solutions.

Be part of OSEA 2020. Be part of fuelling Asia's oil & gas industry.

### Held Concurrently



In its fourth edition, OGmTech 2020 will showcase productivity-raising manufacturing technologies in the oil & gas industry.



The second edition of Gas Technology Asia returns as a dedicated platform for movers and shakers in the gas industry to network and keep abreast of market developments.

## OSEA 2020 @ a Glance



## Event Highlights



### Tech Garage

Held within the exhibition halls and complimentary for visitors to attend, the Tech Garage is a knowledge sharing platform for OSEA exhibitors to showcase the latest industry developments and conduct presentations on product innovations / solutions to further engage their target audience.



### OSEA Conference

Highly popular for its compelling content, the OSEA 2018 Conference brought together key oil & gas stakeholders from across the globe to share insights on operational excellence, skills training, and best practices in view of the challenges and opportunities faced by the industry today.



### Strong International Group Participation

OSEA 2018 featured a line-up of 16 international group pavilions from Australia, China, Germany, India, Italy, Korea, Netherlands, Norway, Singapore, Taiwan, United Kingdom and United States of America, making it a convenient one-stop platform for visitors to source and learn about each country's strengths and offerings.

# OSEA 2018 Conference

Robust discussions on the challenges and opportunities faced by the industry took place at the much-anticipated OSEA 2018 conference. Bringing together key oil & gas stakeholders from across the globe to discuss topics such as the increase in the demand of LNG, upturn of oil prices, and technological advances in the format of keynote presentation, panel discussion and masterclass.



## Soundbites from the Ground



*The networking opportunities in this exhibition have been immense. It was very interesting to see that almost all stakeholders in the oil and gas industry have been represented very well. There has been some very interesting knowledge sharing sessions also – I have attended a few of them, and I can say it's a very good way of knowing about the industry, if you are from a particular part of the industry and you want to see what is happening on the other side, it's a very good way of knowing about it. Overall, it has been a very good experience."*

**Saunak Rai**, Vice President, LNG Business Development and Operations, **Norgas Carriers Pte Ltd, Singapore**



*We've participated in this exhibition for the third time – we consider it very important, a very good docking mechanism, a very good networking field. We think that this exhibition is really efficient, and we plan to continue participating in it in two years."*

**Mikhail Margelov**  
Vice President,  
**Transneft, Russia**



*This is the third time I'm visiting OSEA and I'm delighted to see a wider range of products on the show floor this year, as well as prototypes that give a glimpse into future new developments for the oil & gas industry. I also discovered a new supplier from UK whom we can potentially work with to resolve an issue which we have been facing. Will recommend more colleagues to visit and will definitely visit the next show in 2020."*

**Ivan Popov**  
Senior Engineer Instrument and Control,  
Asset Engineering & Maintenance  
**BW Offshore Singapore Pte Ltd, Singapore**

## Why Exhibit?

**Proven track record** as the most established oil & gas trade event in Asia that connects you with the right audience

**Meet and strengthen relationships** with existing clients in the region

**Network and establish** new business contacts face-to-face

**Raise brand / product awareness** and showcase services to a global audience

**Gather market intelligence** and acquire market knowledge

## Who Should Exhibit?

- Airlift, Helidecks and Logistics
- Bulk and Materials Handling Systems
- Cables, Umbilicals and Accessories
- Chemicals, Fluids and Lubricants
- Communications
- Computer Hardware and Software
- Controls, Consoles and Panels
- Corrosion, Cathodic Protection, Coatings and Insulation
- Dredging, Piling and Trenching
- Drilling and Well Completion Equipment
- Emergency Control and Shutdown Systems
- Environmental and Oil Spill Response Equipment
- Fabrication, Manufacturing and Repair Yards
- Fire Protection Systems and Materials
- Flare Systems and Equipment
- FPSO Vessels and Equipment
- Hydraulics and Electromechanical Equipment
- Hydrographic, Meteorological, Seismic, DP and Survey
- Inspection, Maintenance and Repair
- Instrumentation
- Lifting Equipment, Cranes and Winches
- Lighting / Workplace Illumination
- Linings, Seals and Gaskets
- LNG Processing, Transport Vessels & Terminals
- Mooring, Chains, Ropes and Anchors
- Pipeline Inspection and Maintenance
- Pipelines and Piping Components
- Power Generation and Propulsion
- Processing, Separation, Filtration and Water Treatment
- Professional Services, Training and Classification
- Project Management, Consultancy
- Pumps and Compressors
- Reservoir and Production Monitoring
- Rock Dumping
- ROVs, Diving Apparatus and Vision Systems
- Steel, Special Metals, Composites and Welding Alloys
- Subsea Production and Well Equipment
- Survival, Safety and Protection
- Valves and Actuators
- Well Servicing Equipment

*The list above is non-exhaustive.*

## Contact Us to Discuss Your Participation at OSEA 2020

### Asia

**Ms Carol New**  
Head of Sales  
T: +65 9759 3143  
E: carol.new@ubm.com

**Mr Benedict Tan**  
Account Manager  
T: +65 9699 8588  
E: benedict.tan@ubm.com

**Ms Christine Sim**  
Business Development Manager  
T: +65 9106 3212  
E: christine.sim@ubm.com

### Rest of the World

**Mr Alex Pout**  
Project Manager  
T: +44 20 78402137  
E: alex.pout@ubm.com

## Connect With the Right Buyers

Establish contact with key decision makers and influencers who will be seeking new suppliers at OSEA 2020. The top 5 groups of industry professionals who visited OSEA 2018 were:



**Corporate / General Management**



**Engineering Management**



**Sales & Marketing**



**Purchasing & Procurement**



**Project Management**

## Visitors @ OSEA 2018

- 3M Technologies (S)
- ABB
- AlSCO
- Beacon Offshore
- BW Offshore
- Cameron, A Schlumberger Company
- Chevron Singapore
- DNVGL
- ExxonMobil Asia Pacific
- Gulf Oil Marine
- Japan Vietnam Petroleum
- JB Oilfield Services
- Kenwell Offshore
- Keppel Shipyard
- Kuwait Gulf Oil Company
- Nippon Steel & Sumikin Engineering
- Oil & Natural Gas Corporation (ONGC)
- Paxocean Marine Offshore
- Petronas
- Ready Oilfield Safety & Services
- Rubicon Offshore International
- Schlumberger
- Sembcorp Marine
- Shell
- Siemens
- Sime Darby Singapore Refining Company
- ST Engineering
- Sumitomo Corporation
- Swire Pacific Offshore Operations
- TechnipFMC
- Trinity Offshore
- Tri-Zen International
- Uniweld Products (U.S.A.) and many more!

## Benefit from our Extensive Marketing Campaign



Expand your reach and take advantage of our targeted and well-rounded marketing campaign using a mix of direct mail, print advertising, digital marketing, e-newsletters and more to draw the most relevant industry professionals to the event.

OSEA is also supported by key associations and media publications from across the region and receives cross-promotion from its wide network of sister shows.

### 2018 Supporting Organisations



**Enterprise Singapore**



**Norwegian Energy Partners**

### 2018 Supporting Media



**ASIA OIL AND GAS**  
www.ogilviepub.com



**GN**  
EngineersNow



**E&P Daily**  
www.ogilviepub.com

**(inside) oil & gas**



**nrc EDGE**  
NETWORK CAREER JOURNEY



**OIL & GAS**

**Oil & Gas INNOVATION**



**PR Newswire**  
a CISION company

**PETROLEUM**

**Seatrade Maritime News**



**UT2**  
THE JOURNAL OF THE OIL & GAS EQUIPMENT TECHNOLOGY

**Worldoils**

**worldexpo**

# Think Beyond The Booth

## Maximise Your Participation and Stand Out from the Crowd!

OSEA 2020 offers a wide range of sponsorship opportunities that not only aims to increase your company's brand visibility, but also complements your participation as an exhibitor.



Reaffirm your presence at OSEA 2020 as a sponsor and be one of the first to attract the attention of over 15,000 top industry professionals in the oil and gas industry!



Aimed at delivering a greater impact and visibility for your brand, a wide range of advertising and sponsorship opportunities has been lined-up for you to reach out to your buyers more effectively.



Whether your goal is to increase competitive advantage, generate quality leads or gain top-of-mind awareness, we have effective solutions that will align with your marketing strategies and budget.



**Badges**

Complimentary Ice Cream

**Mobile Charging Stations**

**Industry Networking Night**

**Visitor bags**

**Lanyards**